ALTER EGO LOUNGE / STEVEN PAUL SALON

Project Narrative:

The purpose of this narrative is to express to all those concerned that the proposed Alter Ego Lounge would enhance and encourage sales and help to provide to all those in our surrounding area a positive flow of customer traffic.

As a downtown property owner and occupier of same space our goal is to guarantee that the balance of daytime and night time existing uses are not disrupted but instead, enhanced by what we will be able to contribute to the success and reputation of the Scottsdale down town community.

The Lounge would add an exciting concept to our existing salon by allowing clients to purchase a cocktail with their haircut or nail service during the daytime and during the night time the lounge would remain open for customers to enjoy a relaxing atmosphere with the various forms of live entertainment such as fashion and hair shows, small jazz and blues groups etc... all of which will be targeted to a more mature crowd and a less disruptive clientele. Our existing and well-established Salon is very successful and we would do nothing that might tarnish what we have achieved with it.

We are very passionate about all the downtown renovations and current projects that are under way and want to continue being a major contributing part of it.

In order to comply with the guidelines for an exterior refuse control plan. We will employ staff who's purpose is to walk the area and pick-up and dispose of trash properly. We currently have a very good relationship with our neighboring businesses working together to promote and create a pleasant experience for visitors as well as residents who come to shop and dine in the downtown area.

As the EMSD commissioner for the Marshall Way District in Downtown Scottsdale, I can assure you that the use of the Alter Ego Lounge and the marketing strategies I will employ will always have the best interest of the community and its involvement taken into consideration at all times.

Thank you for the opportunity,

Steven Scholz



